

The UniLink Group

- We are a service company
not a products company
- We automate delivery
and receipt of supply
chain documents
- We provide 100%
connectivity

eCommerce Solutions help you go Green!



We are the EDI People

- We have redefined EDI and what
it can do for you.
- Unlimited flexibility, any trading
partner, any transaction in
any format
 - No software to buy
 - No VAN contracts
- Solutions in days, not weeks

The UniLink Group

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Electronic Invoicing
Solutions

Product/Service
Information



Who Uses Electronic Invoicing

Companies are always looking for ways to be more efficient, reduce costs and improve their customer experience. Almost all companies use some sort of Electronic Data Interface (EDI), but very few are 100% electronic with all their trading partners. Most of our clients have invested in different document management systems for invoicing, but continue to need help in managing their thousands of clients and their unique business parameters. This is where we can help.

Any company that wants to improve their supplier relationships, take advantage of “early payer” discounts, reduce costs without being disruptive to their departments or their current processes, needs to consider Electronic Invoicing as a strategic solution.

Benefits from Implementing an Electronic Invoicing Solution

- Immediate improvement in operational efficiency.
- 85% reduction in processing costs
- 50% faster processing cycles
- 12% fewer late penalties
- 30% fewer customer inquiries
- 100% Connectivity to all trading partners regardless of their in-house capabilities

Costs of In-house EDI Solutions

- EDI Translation Software-the low end packages are a few thousand dollars.
- EDI VAN Services-Value Added Networks cost several hundreds to set up and charge additional fees based on volume.
- EDI Integration and Implementation costs-customization of your connection with that of potentially thousands of suppliers can take months.
- EDI Technical Staff-at least one full time technical person familiar with your ERP system and those of each of your customers/suppliers.
- EDI Coordinator-at least one person to oversee the day to day operation of the EDI system.

How our Service Works:

The UniLink Group offers a “pay as you go” model that creates instant savings by eliminating paper invoices. Our service specializes in integrating new trading partners into your existing ERP system for a fraction of what it costs to connect them in-house.

With the UniLink Group there is no capital outlay, no software to purchase, no VAN contracts or monthly mailbox fees, and no staff disruptions. Unlike other “hosted” solutions or (SAAS) providers, UniLink offers a **total care** solution for all your clients. Our staff of EDI experts operates as your EDI department, solving connection issues, verifying transmissions and receipts, managing client upgrades, and format changes, freeing you up to focus on your core business. We handle all the day to day operations as if we were your in-house EDI department.



We can take your hand off the button!